

**Central Ohio Farmers Co-op, Inc.**  
730 Bellefontaine Avenue, Marion, Ohio 43302  
Phone: 740.383.2158 – Fax: 740.382.4581

### ***Credit Policy***

The Central Ohio Farmers Co-op, Inc. Credit Policy is to extend credit as a matter of convenience and service to accounts that are deemed creditworthy. Any new customer wishing to establish a charge account is required to complete a credit application and have it approved by the Credit Manager. Applicants must be 18 years or older to have an account set up in their name without a parent or guardian's signature.

All new accounts are required to fill out the appropriate and tax exemption certificates if applicable. A credit bureau report and/or a Dun and Bradstreet report will be run on all applications.

Any customer wanting to significantly increase a credit limit may be required to submit additional credit information and/or may be required to provide a financial statement. An additional credit application may also need to be submitted.

A customer that has not done business within the last 18 to 24 months may be required to complete the credit process again including a credit application and/or financial statement.

Approval or denial will be determined within five (5) working days

Purchases charged to account are due by the 20<sup>th</sup> of the month following purchase. A finance charge of 2% will be added each subsequent month the account remains past due. To avoid the finance charge payment in full must be received on or before the 30<sup>th</sup> of each month.

Any account that is 90 days or older (60 days for propane, petroleum and feed) may be placed on COD. All accounts will be notified by letter requesting payment of the past due charges. The account will be placed on a temporary COD basis until the account is current. When placed on COD the account will be re-activated if paid within a reasonable time. If the account is deemed to be consistently late the account will be placed on a permanent COD basis. To re-establish the account the customer must complete a new credit application, pay the account in full and be approved by the credit department.

If an account becomes severely delinquent, we may use legal action if necessary. Any accounts that have to be collected through the legal system or collection agency will not be permitted to have an open account. However, a prepaid account may set up, or pay for services at the time service is rendered.

Security is required on all accounts that are lacking in the acceptable credit quality. Any credit limit in excess of \$200,000 must be reviewed annually with the President (CEO). The amount and type of security shall be determined by the Credit Manager, CEO, CFO and lending organization of Central Ohio Farmers Co-Op, Inc.

Any and all agronomy accounts must be paid in full and current before the new crop season to be eligible for credit. Accounts must be current to participate in the Regular Terms, Term Account or any other programs that may be offered.

